

Extend a Suites and MIPS License Base Rates and Terms:

The following are examples of base rates and terms for an Extend a Suites and MIPS License Agreement. The following is not a guaranty of the rates and terms applicable to any particular license to be granted upon acceptance of an application and entry into extend a suites and MIPS License Agreement.

Standard extend a suites and MIPS Fees:

- Application Fee: \$1,000.
- Initial Access Fee: \$15,500.
- Base Monthly Fee: based on a Room Fee of \$21per room per month

Available Discounts for the Monthly Fee.

The Monthly Membership Fees are discounted depending upon the length of License obtained as follows:

For License with a term of:

- 5 years or longer, a licensee is eligible for a discounted Monthly Fee of \$20.00.
- 10 years or longer, a licensee is eligible for a discounted Monthly Fee of \$19.00.
- 15 years or longer, a licensee is eligible for a discounted Monthly Fee of \$18.00.

With Extend a Suites, there are:

- ✓ No liquidated damages
- ✓ No PIPs, Percentage of Gross Room Revenue: The more money you make, the more they take
- ✓ No marketing/advertising fees. Other brands take your money to market their brand, not your hotel
- ✓ Access to M.I.P.S (Marketing Improvement Plans) for your property (including an assessment of the Hotel). Markets YOUR hotel free of charge!

6 Month extend a suites and MIPS Promotion (Limited Time Offer):

- ~~Application Fee: \$1,000.~~ WAIVED DURING THIS PROMOTION PERIOD!!
- ~~Initial Access Fee \$15,500~~ REDUCED FOR A LIMITED TIME ONLY! ***DUE upon execution*** of an Extend a Suites and MIPS License Agreement, licensee is eligible for a discounted Initial Access Fee of **\$7,500**, an **\$8,000 savings** from our regular Initial Access Fee!
- Licensee is also eligible for a **6 Month Grace Period** to pay the Base Monthly Fee of \$18-21/room/month.

The Monthly Fee under this promotion is discounted depending upon the length of License, as set forth above.

Example of Savings under this promotion:

With this promotion, you **save Thousands** in fees! **For example**, if your hotel has 60 rooms, you save \$1,000 application fee, \$8,000 on the Initial Access Fee and \$7,560 in Monthly fees for the first 6 months, for a **TOTAL SAVINGS of \$16,560!!**